

# Development of Inter-State Bus Terminal at Dwarka, New Delhi

**Investor Meet**

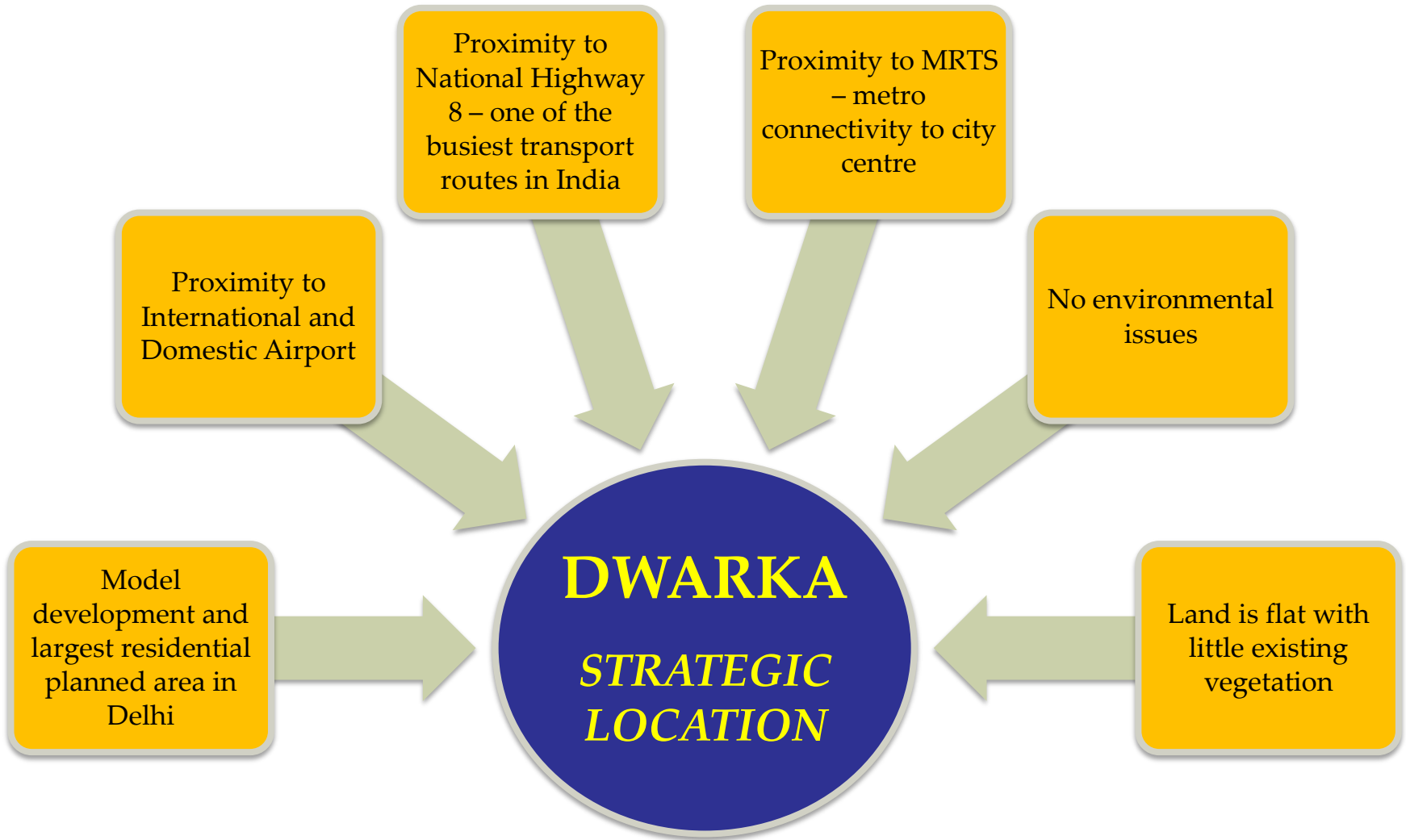
**June 12<sup>th</sup>, 2008**

# Project ... 1

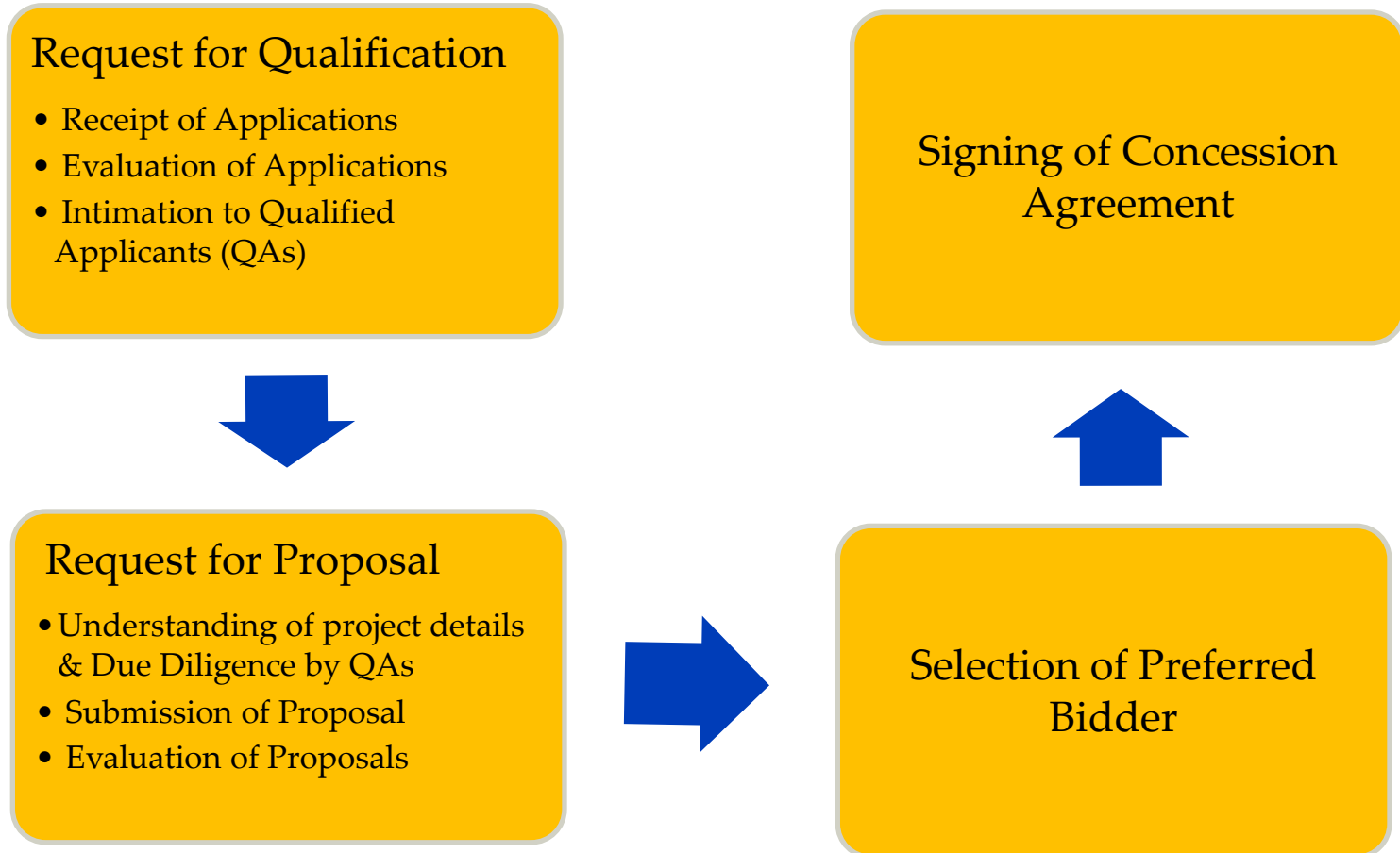
- Development of Inter-State Bus Terminal in Sector 22, Dwarka, New Delhi
- Area of about 10 hectares
- Comprise of the following :
  - Bus terminal facilities, with passenger amenities
  - Interconnectivity between multiple modes of public transport
  - Parking facilities
  - Commercial area (Hotel and other activities)
- Potential to evolve into a multimodal transit facility hub
- To be implemented on a build-operate-maintain-manage (BOMM) basis

# Project ... 2

- entire development for the Project shall be governed by Master Plan for Delhi 2021
- total plot area is about 10.9 hectares
  - of which *certain* area earmarked for multi-level parking facility and for overbridge/ subway for connectivity to Metro and proposed Light Rail Transit stations
- Max. hotel area of 30,000 sqm in terms of Master Plan Delhi 2021



# Bidding Process



# Eligible Entity

## Eligible Entity

### Type 1 : Business Entity

**Company**  
(Indian Co. Act or o/s India under Eq. Law)

### Type 2 : Consortium

**Max. of 3 members (Type 1 or Type 2)**

**Type 2 : Venture Capital Fund can be a member (Registered with SEBI)**

**Experience:  
Cumulative Experience**

**Financial :**  
•Cumulative Financials  
•Lead Member needs to meet 50% of Financial Criteria

# Eligible Experience

## Project Development Experience

Real Estate Sector

Threshold Project  
Size : Rs. 50 cr

Factor Weight : 1

Core Sectors

Threshold Project  
Size : Rs. 100 cr

Factor Weight : 0.8

## Construction Experience

Real Estate or Core  
Sector Experience

Threshold  
Project Size: Rs.  
100 cr

Factor Weight : 0.6

**Total Experience Score : 150**  
**(For Projects Commissioned / Achieved Threshold Size**  
**After Jan 01, 2003 till Mar. 31, 2008)**

# Experience Example

For example, if an Applicant has quoted experience as below:

- Project 1a of Project Cost Rs.80 crores under Category 1;
- Project 1b of Project Cost Rs. 120 crores under Category 2;
- Project 1c with Certified Billings Rs. 150 crores under Category 3;
- Project 1d with Certified Billings Rs. 20 crores under Category 3;

then the Experience Score for the Applicant would be computed as set out in the table below:

## Sample Experience Score Computation

<i>Project</i>	<i>Project Cost / Certified</i>	<i>Category</i>	<i>Factor</i>	<i>Experience Score</i>
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>(2 x 4)</b>
1a	80	1	1.00	80
1b	120	2	0.80	96
1c	150	3	0.60	90
1d	20 (since less than threshold size of Rs. 50 crores it will not be considered)	3	0.60	0
<b>TOTAL EXPERIENCE SCORE (Sum of Experience Score for each Project)</b>				<b>266</b>

# Financial Capability

– Net Worth : Rs. 75 crores as on Mar. 31., 2007#

**And**

– Net Cash Accruals: Rs. 75 crores for FY 2006 and FY 2007

– *For VCF*

- Total Funds Available for Project
  - not exceed investment parameters defined by contributors
  - less than or equal to Investable Funds

# only *Audited Financial Statements to be considered*

# Schedule

**Last Date for Submission of Applications : June 23, 2008 upto  
1700 hrs at DIMTS office, Kashmere Gate**

**Likely Date of Release of Qualifications : July 10, 2008  
(Subject to receipt of responses from Applicants if any)**

**Likely Date of Finalization of Successful Bidder : end August  
2008**

**Thank You**